



Naracoorte Lucindale Council

A Guide to Government Support for Business.

The Naracoorte Lucindale Council is committed to helping local businesses to prosper.



Through our economic development plan we are looking at ways we can provide you with a supportive environment in which to do business.

As a first step, we have examined the many government and industry programs that are available to business owners and compiled this *Guide to Government Support*.

This Guide does not contain the complete list of government programs available to business. Instead it contains a snapshot of the initiatives that we believe are useful for our region.

Recognising that sometimes Government information can be presented in a complex or confusing manner this guide is written in plain English and contains only core information so that you don't have to invest too much time to find a program that suits your needs. Once you have read this guide you are responsible for researching programs of interest in more detail, noting that strict criteria and eligibility requirements often apply.

Most importantly, we have included where possible, contact details for local or State based representatives who can help point you in the right direction.

Mayor Erika Vickery

The Federal Government

The Australian Government has a number of different departments, agencies and branches that provide assistance to business. Information on most programs that are available can also be found at www.business.gov.au

Starting a Business Checklist

If you are starting a new business or are thinking about purchasing an existing business the Government's checklist is a useful guide. It covers many topics including: finance, business structures, licenses, home-based businesses, employer obligations and tax <http://www.business.gov.au/business-topics/templates-and-downloads>

Plans, Templates & Guides

Need a plan? The Government has developed a few templates to get you started. On the www.business.gov.au website you will find model business, marketing, succession, financial, social media and emergency management plans. There are also some helpful spreadsheets and financial calculators where you can input your own figures. <http://www.business.gov.au/business-topics/templates-and-downloads>

Industry Skills Fund

This fund is aimed at micro to medium businesses and is designed to help you cover workforce training expenses. The training must relate to an identified growth opportunity within your business such as diversifying your product, entering a new market or adopting new technologies.

Businesses who apply for this grant must also make a financial contribution towards the total training cost. Preference is given to businesses involved in the following priority industries:

- food and agribusiness;
- mining equipment, technology and services;
- medical technologies and pharmaceuticals;
- oil, gas and energy resources;
- advanced manufacturing; and
- enabling technology and service industries that support one or more of the priority areas.

There is also a specific training fund available to help businesses to train new employees who were recently unemployed.

To see if you are eligible or to obtain further information go to: www.business.gov.au/industryskillsfund

The Entrepreneurs Programme

Is an initiative aimed at improving business competitiveness and productivity. The programme consists of three elements:

1. Business Management;
2. Research Connections; and
3. Accelerating Commercialisation.

Here is some more detail on each element:

Element (1) Business Management

The business management element has a range of sub programs including:

Business Evaluations

Business advisers are available to work with you to assess your business' competitiveness, research opportunities for improvement and make a plan for the future based on your specific needs and the direction you would like to take your business.

This service is free of charge and eligibility criteria applies. Undertaking a business evaluation can be a step towards other government assistance including Growth Grants (described below).

Supply Chain Facilitation

Here you can work with a facilitator to develop a supply chain improvement plan and create better connections with your customers.

In basic terms supply chain facilitation involves working with existing suppliers, sourcing better quality or more cost effective inputs, improving internal systems and strategies, creating more productive relationships with buyers and finding more customers for your products.

Growth Services

This aspect of the Entrepreneurs Programme goes beyond general business improvement and focuses on businesses that have a genuine growth opportunity. Businesses that use this service will have access to advisers who can help to examine different aspects of the business and chart a plan for growth. Areas that can be investigated include: marketing, customer research and financial modelling.

The Growth Service is offered at no charge to eligible entities. Once a growth plan is developed the business may be entitled to apply for a Business Growth Grant.

Business Growth Grants

Is essentially a grant that can be used by a business to engage a consultant to help implement recommendations that have arisen from their Business Evaluation, Supply Chain Strategy or Business Growth Plan.

Businesses must match the contribution provided by the Government and up to \$20,000 of Government funding is available per applicant.

Element (2) Research Connections

The focus of this element is to help businesses partner with researchers to develop new ideas with commercial potential.

To make the 'connection' the government provides a facilitator who can help you identify any knowledge gaps or barriers inhibiting business growth and put you in touch with individuals and organisations that can help develop ideas and solve problems.

As an extension of this program eligible businesses can apply for a grant of up to \$50,000 in matching funding to support identified research projects.

Element (3) Accelerating Commercialisation.

"Accelerating Commercialisation encourages and assists small and medium businesses, entrepreneurs and researchers to commercialise novel products, processes and services."

AusIndustry www.business.gov.au

In the context of accelerating commercialisation "novel" can mean new or innovative.

Under the programme a Commercialisation Adviser works with eligible businesses to achieve their commercialisation project objectives through:

- Making business connections;
- Raising capital;
- Utilising a network of industry experts;
- Investigating new markets;
- Participating in road shows, trade delegations and the Portfolio of Australian Businesses*; and
- Potentially applying for a grant to assist with the commercialisation project.

*a compilation of businesses that are undertaking "early stage" commercialisation to attract assistance from like-minded individuals, organisations and corporations.

To find out more about the three elements of the Entrepreneurs Programme or to register your interest you can visit: www.business.gov.au or speak to one of your local contacts:

Mark Peters
Entrepreneurs Programme Business Adviser
Mt Gambier Regional Office
Phone: (08) 8300 0155
Email: markp@business-sa.com

Callena Rawlings
AusIndustry Regional Manager
Mt Gambier Regional Office
Phone: (08) 8723 1057
Email: callena.rawlings@industry.gov.au

Emissions Reduction Fund

The fund offers an incentive for businesses to adopt better practices that will reduce their greenhouse gas emissions.

The types of activities that are eligible for funding include:

- improving the energy efficiency of industrial facilities;
- capturing landfill gas;
- reforestation or revegetation of marginal land;
- improving agricultural soils; and
- upgrading vehicles and improving transport logistics.

How does it work?

The Emissions Reduction Fund has three elements: crediting emissions reductions, purchasing emissions reductions, and safeguarding emissions reductions.

In simple terms you need to register an activity and the emission reductions gained from that particular project. The Clean Energy Regulator then issues you with Carbon Credits. These Carbon Credits can then be sold to the Government (via the emissions reduction fund) or sold to other organisations that wish to offset their emissions.

For more information visit: <http://www.business.gov.au/grants-and-assistance/energy-fuels/EmissionsReductionFund>

The State Government

The majority of State Government support for business is provided by the Department of State Development (DSD) and Primary Industries and Regions SA (PIRSA).

Help for Manufacturing Businesses

The DSD has developed a package of programs to assist manufacturing businesses to become more competitive and profitable. If you are involved in manufacturing or value adding then the following may be of interest:

Big Data Connect Program

“Big data refers to the process of collecting, organising and analysing large amounts of data, to discover patterns and other useful information in order to make better decisions” DSD.

This program will be delivered on two levels:

1. Big Data Investigation Project; and the
2. Big Data Development Project.

Both levels of assistance require the manufacturer to partner with the Data to Decisions Cooperative Research Centre (CRC). The CRC is a government funded organisation that helps private enterprise to link with researchers to devise better ways of doing business.

In order to participate, eligible businesses are required to provide a cash contribution of between \$5-10,000 depending on the type and size of the project. Your contribution, combined with that of the Government and CRC, is then scaled up to a total project value of between \$30-\$75,000 (depending on the size of the project and business contribution).

Big Data has many uses and applications across different industries. For example:

- retailers are using volumes of sales data to determine trends in purchasing behaviour;
- data from precision farming applications is being used to improve productivity; and
- factory data such as machinery output and stock levels is helping to fine tune product lines and investment in new machinery.

For more information and to determine your eligibility, contact:

Ms Helen Bethell
Principal Industry Development Officer
Department of State Development
Phone: (08) 8303 2153
Email: helen.bethell@sa.gov.au

Business Model Innovation Program

The Business Model Innovation program is directed at small to medium manufacturing businesses and is designed to help them find new revenue sources, improve business performance whilst enhancing customer satisfaction.

A number of well known South Australian businesses are participating in the program and according to the DSD website, are achieving good results. For more information on the program and dates for the next round of funding contact:

Marylene Vioria-Viola
Principal Industry Development Officer
Phone: 8303 2217
Email: marylene.vioria-viola@sa.gov.au

Business Transformation Voucher Program

Through this initiative, eligible manufacturing businesses can access up to \$50,000 (matched by a cash contribution from the business) to work with a researcher, consultant, trainer, contractor or service provider to:

- develop new business models;
- undertake relevant research and development;
- access training aimed at business development; or
- purchase specific capital equipment that will enhance process efficiency or capability.

The business is able to choose the service provider (s) they wish to work with and the application must be co-endorsed by both parties.

More information is available by contacting:

Vince McKenzie
Senior Project Officer, Business Transformation
Department of State Development
Ph: (08) 8303 2281
Email: vince.mckenzie@sa.gov.au

Innovation Voucher Program

This program operates similarly to the Business Transformation Voucher program in that it encourages partnerships between business and researchers. Here up to \$50,000 of matched funding is available for: technical research, design, prototype development and the creation of innovative production processes.

For more information contact:

Mark Ledson
Principal Industry Development Officer
Department of State Development
Phone: (08) 8303 2910
Email: ivp@sa.gov.au

Cellulose Fibre Chain Initiative

In 2012 the South Australian Government partnered with the Commonwealth and local stakeholders to investigate and recommend ways in which the Limestone Coast forestry industry could develop higher value products. The project called the *Cellulose Fibre Study* was conducted by VTT Technical Research Centre of Finland.

The VTT report makes a number of recommendations with respect to new technologies and new products that could be employed and produced in the Limestone Coast.

A copy of the reports and presentations from the project are available here: <http://www.statedevelopment.sa.gov.au/industry/manufacturing/manufacturing-programs-and-initiatives/cellulose-fibre-chain-initiative>

For more information contact

Mike Ryan
Chief Executive Officer
Regional Development Australia Limestone Coast
Phone: (08) 8723 1057
Email: mike@rdalimestonecoast.org.au

Competitive Foods Initiative

This initiative is managed by Food SA in partnership with the DSD and PIRSA. The program aims to help the State's food manufacturing sector to become more innovative.

Food SA is the State's peak food industry body. Their focus is connecting businesses in the food industry with the services and expert advice they need to develop their businesses, grow their bottom line and connect with new markets.

The objectives of the Competitive Foods Initiative are to:

- assist industry to improve processing, packaging and storage through the application of technology;
- encourage innovation in food technologies related to new formulations, textures, flavours and aromas;
- enhance the sector's know-how when it comes to branding and marketing luxury goods; and
- using market intelligence to understand consumer trends.

To deliver the initiative Food SA is working with PIRSA's co-innovation clusters which are described in more detail on page six.

Your contact at Food SA is:

Silvia Estrada-Flores
Program Manager, Competitive Foods Initiative
Phone: (08) 8303 9457
Email: silvia@foodsa.com.au

Unlocking Capital for Jobs

This program is in place to "assist small to medium sized enterprises to secure commercially viable loans where they would otherwise not have the balance sheet strength to satisfy a bank's lending criteria" DSD.

The State Government will consider offering a partial loan guarantee in the following circumstances:

- the bank has a commitment to provide new financial accommodation* meeting specified criteria;
- the borrower is a small to medium enterprise that meets prescribed eligibility criteria;
- that enterprise satisfies the bank's normal commercial lending criteria except for the requirement of available collateral as security, and
- the State Government believes the provision of that partial guarantee would facilitate the objectives of the program, being job creation and business growth.

*"Financial accommodation" can mean financial benefit or assistance to obtain a financial benefit arising from or as a result of a loan.

If you think this type of assistance might benefit or be applicable to your business DSD recommends you download the program guidelines and forms and make initial contact with your bank. DSD will only accept applications for funding through your bank.

For more information visit: <http://www.statedevelopment.sa.gov.au/industry/manufacturing/manufacturing-programs-and-initiatives/unlocking-capital-for-jobs>

Help for small businesses

Online Tools and Resources

The South Australian Government has a comprehensive suite of online tools and resources available to assist small businesses. The following topics are covered through videos, worksheets, guidelines and templates:

- Starting your business;
- Running your business;
- Growing your business;
- Marketing your business; and
- Business Continuity Plans

The small business website also has a list of other government departments and organisations you can contact for information on:

- Registering your business;
- Innovation;
- Government funding and support;
- Digital business;
- Importing and exporting; and
- Meeting financial and legal obligations.

To view these resources visit: <http://www.statedevelopment.sa.gov.au/industry/smallbusiness>

Tendering for Government Contracts

The State Government in partnership with Business SA has developed a handbook to help small businesses be more successful in winning Government contracts.

You can download the handbook here: <http://dpc.sa.gov.au/connecting-business>

Doing Business Online

ForwardIT

The Government has developed a website that can help you as a business owner to use the internet confidently and safely. The website, ForwardIT, covers topics such as digital marketing, social media and developing a business website.

For more information, visit: www.forwardit.sa.gov.au

ebizSA

To assist small businesses owners, particularly retailers, who face competition from online operators both in Australia and overseas, the Government has developed ebizSA.

According to DSD the ebizSA program works with local councils, industry groups and other partners, to help South Australian SMEs use digital technology to:

1. improve their competitiveness
2. streamline their business systems
3. identify new markets.

For information contact:

Andrew Rasch

Phone: (08) 8207 8709

Email andrew.rasch@sa.gov.au

Overseas Opportunities

Export Market Strategies

The South Australian Government is focussed on engaging with China, India and South East Asia to strengthen trade relationships which should yield positive results for business. A strategy exists for each of these main markets and can be downloaded from the DSD website www.statedevelopment.sa.gov.au

China Agribusiness Initiative

PIRSA, in collaboration with other State Government departments is working to develop more trade opportunities for South Australian agribusiness in China.

A specific strategy has been developed focussing on trade relationships between SA and the Shandong and Fujian regions as well as Hong Kong city.

If you are interested in engaging with China, with the assistance of the SA Government you can register here: <http://www.statedevelopment.sa.gov.au/investment/south-australia-china-engagement>

Export Partnership Program

This program provides funding to small to medium businesses to help them to access new international markets.

Up to \$50,000 is available per business to assist with the following activities:

- researching feasible overseas markets;
- developing marketing material for distribution overseas;
- participating in international trade shows, trade missions and overseas business programs;
- adapting websites for specific international markets;
- accessing cultural and export training, mentoring and coaching services; and
- supporting incoming buyers.

Businesses who are new to exporting and need some initial coaching or mentoring can apply for up to \$5,000 to meet this expense.

Eligibility criteria applies. For more information please contact the Limestone Coast TradeStart Adviser:

This position is currently vacant. Please contact [Regional Development Australia Limestone Coast](#) in the interim.

Skills & Employment

WorkReady

DSD has a website that is dedicated to workforce planning, skills development and promoting employment – www.skills.sa.gov.au. Here you can find information on determining your staffing needs, training, apprenticeships and looking for staff.

The Government's flagship program with respect to skills development is WorkReady. Through this initiative the Government is subsidising the cost of training. The types of training that will be subsidised is based on specific industry and regional needs. Students will still need to pay for some courses but the subsidy provided to the training organisation and concessions available to the individual are designed to make training more accessible and provide better employment outcomes.

WorkReady assisted courses are published on a Subsidised Training List which is available on DSD's skills website www.skills.sa.gov.au

Following a training needs assessment, individuals may proceed into one or more of the following WorkReady streams:

- **Preparatory** – learning foundation language, literacy and numeracy skills;
- **Industry entry level** – traineeships and apprenticeships; or
- **Up skilling** – higher level courses usually for people who are already in a job and who need to improve their skills or re-skill to meet employment opportunities.

For more information on WorkReady, to find a list of the subsidised courses and to locate your local Apprenticeship

Centre or Registered Training Organisation please visit www.skills.sa.gov.au or phone the Skills and Employment Infoline on 1800 506 266

Help for Primary Industries

Drought concessional loans

The Australian Government has provided funding to SA for the provision of Drought Concessional Loans.

Farm businesses who meet the eligibility criteria can use the loans to:

- restructure existing debt;
- Provide new debt for operating expenses or drought recovery;
- prepare for future low rainfall events; or
- a combination of the above.

Eligibility is based on a number of factors including the [Bureau of Meteorology's Rainfall Deficiency Report](#).

For further information contact:
PIRSA Prudential & Rural Financial Services
Phone: 1800 182 235
Email: PIRSA.RuralFinance@sa.gov.au.

Advanced Food Manufacturing Grants Program

This program supports co-funded projects that aim to “strengthen the food industry’s innovation capabilities and improve productivity, profitability and export competitiveness”.

Grants of between \$25,000 and \$100,000 are available through the scheme.

For more information on past successful applicants, fund guidelines and future funding rounds visit: http://pir.sa.gov.au/primary_industry/business_development/food_innovation

Or contact:
Advanced Food Manufacturing grants program
Phone: 08 8226 2996
Email: PIRSA.Foodinnovation@sa.

Farm Support

Farm businesses can access various support services and publications through PIRSA, categorised under the following headings:

- **decision support** – online tools, guidelines and factsheets to assist in all aspects of farm decision making
- **business support** – financial assistance, strategic planning, risk management and general guidance.
- **family and community support** – financial and other counselling for farm businesses and farming families
- **natural resources management** – including planning and animal pest management

PIRSA’s website: http://www.pir.sa.gov.au/primary_industry/business_development/farm_support has a link to each section including contact details for each type of support program.

Rural Connect

Promoted as “an online one-stop-shop of information for primary producers” Rural Connect is a collaboration between Primary Producers SA (PPSA) and PIRSA.

On the Rural Connect website you will find:

- Industry news
- Information on regional or industry sector events
- Surveys on key issues
- Government forms and information
- Alerts on biosecurity and various emergencies
- Weather

To view the service go to: www.ruralconnect.com.au

Premium Food and Wine Co-Innovation Cluster Program

This initiative aims to help regional food, wine and agriculture businesses to become more productive, collaborative and competitive.

Through “clustering” the Government is aiming to bring together different groups such as private businesses, government bodies and researchers to stimulate local economic development. Activities undertaken by a cluster can be:

- developing and optimising supply chains;
- researching and analysing market intelligence;
- Training;
- research and development;
- Marketing; and/or
- developing technical or industry standards.

The Government has funded a number of clusters. The following local groups and projects may be of interest to your business:

Red Meat Value Chain Cluster

Facilitated by the Naracoorte Lucindale Council this project aims to encourage collaboration across the red meat value chain in order to increase productivity and profitability whilst overcoming barriers and improving inefficiencies.

For further information visit:
www.limestonecoastredmeat.com.au

Cool Storage Facilities Cluster

Managed by Regional Development Australia Limestone Coast, this project is focussed on retaining and developing cool storage facilities in the Limestone Coast to meet the needs of the various agriculture and horticulture industries in the region.

For further information contact:
Jayne Miller
Cluster Project Officer
Phone: (08) 8723 1057
Email: jmiller@rdalimestonecoast.org.au

The Limestone Coast Collaborative

Funded through PIRSA’s Regional Food Initiatives program, the Collaborative is working to bring food, wine tourism and agriculture businesses together to raise the profile of the Limestone Coast. In doing so the group is aiming to create a brand for the region, help build the capacity of growers and

marketers and encourage the development of new agricultural-based of food/wine tourism opportunities.

For more information visit: www.thelimestonecoast.com.au or contact:

Kaye Best
Project Officer - Limestone Coast Collaborative
Phone: 0427 358 061

Regional Development Fund

Managed by PIRSA, the Regional Development Fund is aimed at supporting economic development in South Australia's regions. Projects are funded based on their ability to:

- create jobs;
- provide infrastructure, facilities and services;
- improve economic, social and environmental conditions in regional SA; and
- leverage other funding and investment in regions.

Past recipients of the grant have undertaken business expansion, transport, storage, equipment and new product development projects, to name a few.

Currently the grant is made up of two programs: Major Projects and Community Infrastructure. Applications for the current round (round three) closes on 15 January 2016.

To help gain an understanding of your business' eligibility for the fund you can view the description of funded projects and program guidelines here: http://www.pir.sa.gov.au/regions/grants_and_loans/regional_development_fund

Local Government

Naracoorte Lucindale Council

As described in the introduction to this publication the Naracoorte Lucindale Council is making a concerted effort to help local businesses and improve prosperity in the region.

Council's role in economic development is to create the best possible environment for business growth through its core responsibilities of planning, infrastructure and community development. To this end Council has published an Economic Development Plan (EDP) with a focus on the strategic theme *A Prosperous Community*.

A copy of the plan is available here: <http://www.naracoortelucindale.sa.gov.au/economicdevelopment>

Contact details for key staff in Council, including their role description, can be found here: <http://www.naracoortelucindale.sa.gov.au/managementteam>

Other Organisations

Other organisations that may be assistance to your business are:

Regional Development Australia Limestone Coast (RDALC)

RDA is an organisation that receives funding and support from

Federal, State and Local Government and is administered by a local board. The RDA employs staff whose primary role is to facilitate regional economic development.

The RDA manages a range of programs in conjunction with Government and is often the coordinating body for projects that require a regional response.

Support provided to local businesses can be categorised as follows:

Skills, Career and Workforce Development

The RDA operates the Career Development Centre (CDC) which is based in Mount Gambier and services the whole Limestone Coast region. The CDC's vision is to provide "career development services and information for everyone in the Limestone Coast region of any age, at any stage in their career".

The types of support provided by the CDC include:

- providing information on Government skills programs such as WorkReady;
- career path development;
- writing resumes, applications and correspondence;
- interview coaching;
- job research; and
- researching training options

For more information contact:
Career Development Centre
15b James Street
Mount Gambier SA 5290
Phone: (08) 8725 1471
Email: info@cdc.org.au

Small Business Advisory Service

The RDA provides an advisory service to people who are looking to start a new small business or who need assistance with an existing business.

Advice and assistance is available on virtually all aspects of running a business including:

- business registration;
- business planning;
- financial management;
- marketing;
- record keeping;
- legislative requirements;
- human resource management;
- access to Australian Taxation Office information;
- information on State and Federal Government programmes, services and grants; and
- licences and approvals required for all types of businesses

To access this service please contact:
Barbara Lightburn
Business Development Officer
Phone: (08) 8723 1057
Email: bdo@rdalimestonecoast.org.au

Export Assistance

RDA is responsible for delivering the Australian Government's TradeStart program in partnership with the State Government. The TradeStart program was referred earlier on page xx of this publication.

A TradeStart Adviser is based locally and can assist businesses with the following:

- Getting started as an exporter;
- Identifying potential markets;
- Learning about international business practices and culture;
- Import/Export regulations;
- Government assistance; and
- Participation in trade events.

For more information contact:

This position is currently vacant. Please contact [Regional Development Australia Limestone Coast](#) in the interim.

Tourism Industry Development

Through a partnership between Limestone Coast Councils, RDA and the South Australian Tourism Commission a Tourism Industry Development Officer is employed to work with current and potential tourism operators across the region to develop business capacity and grow tourism business through more visitation and longer length of stay.

In addition to the face to face assistance provided by the Tourism Industry Development Officer there is also information available online through:

- [Tourism Australia](#) (Federal Government) www.tourism.australia.com;
- the [South Australian Tourism Commission](#) (State Government) www.tourism.sa.gov.au; and
- the [South Australian Tourism Industry Council](#) (industry organisation) www.satic.com.au

These websites offer online training modules in marketing and business development, industry accreditation, information on industry awards, consumer and industry research reports and offline training and networking opportunities.

Visitor Information Centres are also a useful resource for businesses and events and can provide advice on consumer preferences and visitation trends.

Your local tourism contacts are:
Biddie Shearing
Tourism Industry Development Officer
Phone: (08) 8723 1057
Email: biddie@rdalimestonecoast.org.au

Naracoorte Visitor Information Centre
36 MacDonnell Street Naracoorte
Phone: (08) 8762 1399
Email: naracoortevic@nlc.sa.gov.au

The Office of the Small Business Commissioner

In 2011 the State Government passed the *Small Business Commissioner Act* allowing for the development of the Officer

of the Small Business Commissioner.

In broad terms the Commissioner's role is to:

- provide dispute resolution services between businesses or businesses and government or other bodies;
- facilitate mediation processes to overcome issues affecting small businesses;
- supply up to date information on matters of importance to small business; and
- monitor, investigate and (in some cases) enforce non compliance with industry codes.

For more information and to seek assistance from the Commission visit: www.sasbc.sa.gov.au

Business SA

Business SA is South Australia's Chamber of Commerce and Industry. A membership based organisation, Business SA's main functions are:

- training and events;
- advocacy; and
- providing business support such as coaching, export assistance, workplace relations guidance and work, health and safety compliance.

www.business-sa.com

Food SA

"Food SA is an industry led and membership based organisation dedicated to growing value and opportunities for the South Australian food industry by assisting food businesses to improve their capability and connect with markets and expert support services".

<http://foodsouthaustralia.com.au/>

SA Wine Industry Association

The association provides information and advice to members on a wide range of topics including: industrial relations, Work Health Safety, environment, viticulture and business legislation.

<http://www.winesa.asn.au/>

Primary Producers SA

Primary Producers SA (PPSA) is a coalition of peak bodies representing primary producers in South Australia. The peak commodity associations making up PPSA are: Grain Producers SA, Livestock SA, the Horticulture Coalition of SA, the Wine Grape Council of SA, the South Australian Dairy farmers Association and Pork SA.

<http://www.ppsa.org.au/>

Naracoorte Lucindale Business & Tourism Association

This organisation's mission is to maintain, develop and promote the Naracoorte Lucindale Council region as a thriving business centre and as an exciting tourism destination.

Contact:
Phone: 0429 876 364
Email: naralucbta@hotmail.com

